

Manor Royal News

THE OFFICIAL NEWSLETTER OF THE MANOR ROYAL BUSINESS DISTRICT

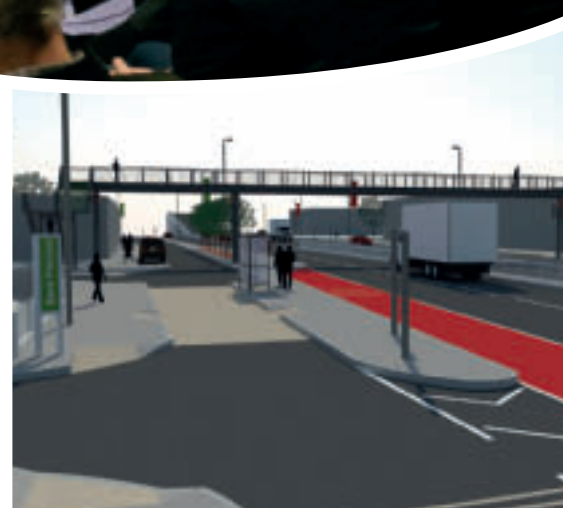
Issue 20

Be part of it!

Winter issue 2016/17

Featured in this issue:

- Manor Royal Past, Present & Future!
- Events Update
- Pocket Park Construction Underway



**Manor Royal Matters
- Picture Special
Projects Update**



Produced and made possible by the
Manor Royal BID

Inside Track • News • Views • Interviews • Offers • Events

Chairman's Message



Welcome to the first issue of Manor Royal News for the New Year - possibly one of the most important years for the Manor Royal BID so far.

In June 2013, 70% of companies located in the business district voted to create the Manor Royal BID to run for a term of five years - the maximum period any BID in this country can run for before businesses must vote again

for it to continue. That means 2017 is our last year before we create a new business plan and agree those additional projects and services we want as part of a second BID, provided we all support it and vote for it.

Along with my fellow Board members and Management Group, I can see what the BID has delivered and what is planned. I know the challenges the area faces and what the opportunities are. I hope you can too.

A new year heralds a time of reflection and renewed vigour and so it will be for the BID. As a football fan, I realise my team is sometimes judged to be only as good as its last game. Arguably a BID is only as good as its last project, which should bode well given the quality of projects and events we have delivered over the past three and a half years.

Now we must look ahead and decide among us what we want from a future BID. I believe it is important we carry on the work we have begun and make a fresh commitment in the form a new business plan that captures where we need to take Manor Royal next.

We have the basis for that from the various surveys and audits we have carried out recently and the feedback you have given at events. Next, we will articulate that into a delivery plan. We will start that in earnest at the Manor Royal Showcase on the 16 February, which you can read about elsewhere in this magazine.

Until then, I hope you and your business enjoys a prosperous New Year here in Manor Royal.

Trevor Williams
Chairman, MRBD Limited

The Inside Track



At the end of 2016 I found myself on the roof of Astral Towers. Not to jump, but to look at potential new security camera sites to supplement the twenty plus CCTV and ANPR camera network that went live in September 2016 (and is already producing great results) to make Manor Royal Business District more secure.

The roof offers possibly the best vantage point from which to take in the surrounding area. Anyone lucky enough to stand there could not help but be struck by how much development has taken place and is going on around our 540-acre business district. Such a difference from five or six years ago.

I could see the new Acorn Retail Park was fully open and buzzing, work was going on to fit-out the new Next store at County Oak, the flagship Wickes

facility was going up, and across the road the fantastic new Cornerstone building for Elekta was standing proud and full of promise.

I could also take in the line of banners and new signage, the recently completed Gateway 3 roundabout and sculpture, the camera sites, the rebranded and wrapped welcome monolith and the site of the nearby Pocket Park "The Terrace". All BID projects.

The view also included some of those things picked up by the Green and Grey Audits (fresh in my mind following the Audits and my visits to other business parks in the south east).

It reinforced the need to ensure the efforts of developers and businesses continue to be supported by the work of the BID. In this way, in the spirit of collaboration, we can achieve so much more. Partnership working will become increasingly important in the months' and years' ahead, as so much of what we take for granted changes.

Steve Sawyer
Executive Director, MRBD Limited

BID Exam Success for Steve



Steve Sawyer, Executive Director of Manor Royal BID has recently passed The Certificate in BID Management with Merit. The Certificate in BID Management is the industry's only formal qualification. It is designed to reassure BID levy-payers that staff are in place with the appropriate skill set and can be considered industry leaders.

BID Office Moves

In December, the Manor Royal BID office relocated to Unit 38, Basepoint Business Centre, Metcalf Way, RH11 7XX. Our new telephone number is 01293 813 866. Do stay in touch!



Manor Royal Matters Conference Success



More than 145 representatives from companies across Manor Royal Business District packed Crawley's Sandman Signature Hotel on 9 November for a business conference organised by the Manor Royal BID.

Chaired by Dr Julie Grail, a national expert on business improvement districts and place management, the event included sessions on the local economy, Brexit and transport. Dr Grail spoke about the characteristics of successful BIDs and their future challenges.

Stewart Wingate, Chief Executive of Gatwick Airport, spoke at the conference reinforcing Gatwick's commitment to the area. He said that Gatwick still has a bright future despite the Government's decision to expand air capacity at Heathrow, and that he plans to develop Gatwick's supply chains to bring sustainable growth for the benefit of local companies.

Nick Smales, West Sussex County Council's Director of Economy, Planning and Place, talked about the unprecedented levels of change taking place within local government, set against a backdrop of increasing demand pressures on services.

Jonathan Sharrock, Chief Executive of Coast to Capital Local Enterprise Partnership, chaired a panel debate on economic matters, featuring representatives from Grant Thornton, Vail Williams and the Gatwick Diamond Initiative. A session was also held on transport issues, chaired by Jeremy Taylor of Gatwick Diamond Business.



Chairman of Manor Royal BID, Trevor Williams hosted the event, alongside Steve Sawyer, Executive Director.

Steve, who revealed the findings of a recent BID business survey said: "This was an important event for Manor Royal BID at a time when we are both reflecting on the progress the BID has made to-date and looking forward to our future priorities in uncertain times. Events like these enable us to debate important issues, listen to the views of local business leaders and engender a stronger sense of community across Manor Royal Business District."

Shared Success Celebrated



In November, Manor Royal BID held an event for members and officers of Crawley Borough Council and West Sussex County Council. Trevor Williams, Chairman of Manor Royal BID hosted the event at his offices at Thales. He spoke about his company's commitment to the local business community and thanked the guests for their support of the BID since its inception.

Steve Sawyer, Executive Director, talked about the history, purpose and achievements of the UK's largest "industrial" BID.

He reinforced the need for continued collaborative investment in Manor Royal to ensure the business district remains fit for purpose today and in the future.

Councillor Louise Goldsmith, Leader of West Sussex County Council and Councillor Peter Smith, Crawley Borough Council Cabinet Member for Planning and Economic Development, both spoke of their shared and continued support of the BID to ensure Manor Royal Business District remains a key contributor to the West Sussex economy.

BID Spreads Christmas Cheer at Harwoods



Prior to Christmas, the BID team arranged a get-together to thank partners and colleagues for their support during 2016. During the evening, members of the Board and management team mingled with guests, whilst enjoying live festive music played by the Crawley Millennium Concert Band.

As well as having a chance to enter an indoor golf competition courtesy of MY Golf Academy, guests sampled award winning wines from the Bolney Wine Estate and delicious canapes from Tilgate Bakery. A goody bag was kindly supplied by Manor Royal based Heyland & Whittle, a luxury soap and home fragrance manufacturer.

Our thanks to all those involved, including Split Image, Blue Elephant, Alibongo, Co-ordination Catering and particularly Harwoods Jaguar who hosted the evening at their showroom on Manor Royal.



Introduction

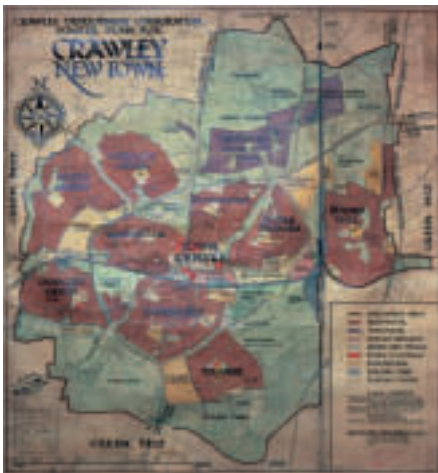
This year, Crawley celebrates 70 years as a 'New Town', when on the 9 January 1947, it was announced that Crawley would be one of eight new towns to be built around London. The Crawley New Town Masterplan was drafted by Sir Anthony Minoprio who well understood the important need for the town to provide an excellent location for business.

From the outset, Manor Royal was a fundamental part of Crawley and features clearly and prominently in the Masterplan that was formally adopted in December 1947.

To mark this anniversary, we take the time to look back to Manor Royal's early history, reminisce through the eyes of some of its businesses and look to the future by featuring some of those who have recently located here and some projects you can expect to see in 2017.



The Past:



At a public Master Plan meeting on the 4 December 1948, Sir Anthony Minoprio stated that Crawley would have "an industrial area superior to any in the country".

The site chosen was 29 acres of agricultural land and buildings that made up Manor House Farm, from which Manor Royal Business District derives its name. Originally designed to accommodate 8,500 workers, by the 1960s Manor Royal was already exceeding expectations having attracted 79 businesses, providing three million square feet of commercial space and 14,500 jobs.

Today, more than 500 companies are located here, employing over 30,000 people and providing eight million square feet of commercial floor space!

From the outset, Crawley was set out to offer a complete package for businesses - purpose-built premises with room to grow and brand new homes for workers. Among the first companies to take up the offer was Youngman followed by Aluminium Plant Vessel (APV), Redifon, Stones, Vitamins Limited, Telcon Metals, Mullard Equipment Limited (MEL) and Vent Axia. Of these, only Vent Axia remains here, although the other names live long in local resident memories.

In 1950, HRH Princess Elizabeth opened the first section of the spine road on which Manor Royal was built. She returned seven years later in 1957, as HM The Queen, to perform the official opening ceremony.

The importance of the area was reinforced following the local government reorganisation of 1974, when Crawley became a borough with a new coat of arms, which was presented to the council in 1977.



The lion brandishing a hammer sits proudly atop a crown and represents Manor Royal, whilst the winged supporters either side represent Gatwick Airport.

Creating a core business area was intentional to encourage businesses to work together to solve problems and to trade goods. Over time, a real sense of community grew, with traders jointly funding a training centre, although sadly this no longer exists.

From a field, to a factory estate to a modern mixed-use Business District. Much has changed since those early days, but the importance of Manor Royal remains, not just for Crawley, but for the wider South East economy.

Today, Manor Royal BID is founded on the same principles of community and shared endeavour that inspired Manor Royal's founding business leaders in the past.

Past to the Present through the Eyes of Business

Ventilation, finance and banking, medical devices, storage and haulage. Manor Royal has always been a hugely diverse place and on these pages, we hear from some of those who help make Manor Royal what it is today, including one of our original pioneers - Vent Axia!

Vent Axia - Memories of Manor Royal



Manor Royal is very different today from its early days. Vent-Axia's former employee Edna Barnett (now aged 91), worked with the company in the accounts department from 1943, and remembers the move to Manor Royal very well...

In 1957, Edna Barnett was living in London and worked for Vent-Axia in Putney Bridge Road. At the time, Edna lived in two cramped rooms with her husband and son, but with wartime bombing causing a housing shortage she thought they would never live in a house. However, in 1958, she was told by Vent-Axia that she would have a chance of a house as the company was moving to the new town Crawley, West Sussex.

Edna went to look at the first houses being built in the crescent in Gossips

Green, and she was then the first employee to move down in February 1959 so that she could train the staff who moved to Crawley in the April.

Moving to Crawley

When Vent-Axia moved down to Crawley, it was originally situated on the opposite corner of Fleming Way and Newton Road than it stands today. The Manor Royal industrial estate was in its infancy and Vent-Axia had fields opposite. At the time, there were no shops at Manor Royal and most staff ate at staff cafeterias.

Many rode bikes to work or used the local buses as there were very few cars. Edna was lucky enough to be the only person in her Crescent to have a car. However, her husband, who was also employed at Vent-Axia, worked different hours so she would take the local bus from Gossips Green to Manor Royal.

Growth

Vent-Axia continued to grow, with the company moving to where it is situated today. To mark the move, the company planted a tree outside the building on the corner.

When the company had moved from its first site to Putney Bridge Road, Edna had saved a piece of the rationed coal as a lucky keepsake. When the company made its final move to where it is today, Edna gave the coal to the managing director at the time (Eddie Taylor) who planted it under the tree. (See picture top left.)

Reshoring

In 2013, Vent-Axia further invested in Manor Royal with the launch of three new production assembly lines at its Fleming Way headquarters, creating 20 new jobs.

This expansion was the completion of the 'reshoring' of the balance of its domestic fan manufacturing, from China back to the UK. The culmination of a two-year project, the new assembly lines doubled the company's on-site manufacturing of its residential unitary fans. The company invested over £350k in tooling for the new production lines, as well as investing in building works to incorporate the new manufacturing.

On 23 January 2014, then Prime Minister David Cameron visited Vent-Axia's headquarters in Fleming Way to view its reshored assembly lines. Mr Cameron was delighted to use Vent-Axia as a great example of a company that has brought manufacturing back to the UK and created jobs.

Present Day

Vent-Axia now employs 253 staff at its headquarters at Manor Royal. Last year, it celebrated its 80th Anniversary and it continues to fly the flag for British manufacturing.

Read more online at www.vent-axia.com

High-Tech Company with 62 Year Heritage



Varian Medical Systems - formerly TEM - has been located on Manor Royal since 1955. Today, the US company is a global leader in radiotherapy and two out of every three people treated with modern radiotherapy worldwide will be treated on Varian machines. More than 100,000 treatments a day, or 35 million a year, are carried out using Varian linear accelerators to deliver high energy x-rays and combat tumours.

Yet when US-based Varian bought the former TEM in 1984, modern conformal radiotherapy was still very much in the future. At that time, the UK plant was already a pioneer in the manufacture of radiation therapy simulators. The site then employed some 60 people who produced 15 simulators per annum, along with other radiotherapy equipment and was a \$1 million company. Today, Varian's UK operation employs 220 people and contributes more than

£100 million (\$150 million) per annum.

Radiotherapy has become one of the most efficient and cost-effective curative cancer treatments available to patients. Varian has been at the forefront of these staggering advances and its Crawley facility has played its part in the story. The innovation in Crawley has meant more work for the local operation and therefore more business for Gatwick Diamond companies, as many suppliers to Varian are local.

In recent years, Varian UK has gone from strength to strength, winning prestigious national awards for export, technology and training and growing extremely successful sales, service and support groups.

Discover more at www.varian.com

HSBC Banking Tradition

HSBC has had a presence on Manor Royal for the past 54 years. The first branch opened on 31 May 1962 under the Midland Bank brand and was located within the B&CE premises on Manor Royal. In 1992, Midland Bank was taken over by HSBC and was rebranded a few years later as HSBC Bank Plc.

Around the same time, the Manor Royal branch moved into a portacabin whilst searching for new premises, which presented a whole new set of challenges including concreting a safe into the ground underneath the cabin! After a year in the temporary premises, HSBC acquired its current

site in Lloyds Court and the branch was turned into a Service Branch (which meant it had its own sort code).

December 2015 proved to be an exciting time when approval was given for the branch to be upgraded to a fully functioning site. Today, it is home to a team of seven staff meeting the banking needs of the business district.

Discover more at www.hsbc.co.uk

Eezehaul celebrates 18 years on Manor Royal



This year, logistics & warehousing company Eezehaul celebrates 18 years of trading on Manor Royal.

Eezehaul is proud to employ some 70 local people, many of them since its establishment. "We've grown up in Manor Royal" says Jane Jones, Director. "Our founder rented his first office on Gatwick Road and then a portacabin at the Old Goods Yard.

"Our original warehouses were alongside the runway in Lowfield Heath and then in 2009, we moved to the current site on Gatwick Road. During this time, we've developed from delivering newspapers for WH Smith into a major haulier and the largest delivery depot for TPN, the UK's leading pallet network."

Jane says that the Manor Royal BID has become a great mechanism for mutual support, commercial advantage and much improved shared facilities for all the businesses at Manor Royal. "The business district has evolved over time, just as we have," she says. "We've committed to stay on Manor Royal having recently renewed our lease for another decade!"

Read more online at www.eezehaul.co.uk

➤ Manor Royal: Past, Present and Future

Your Office Environment – It's Changed!

A new office building has recently been completed on the Churchill Court campus in Manor Royal. CC3 is the latest addition to the high quality office stock in the area. We asked the developers Clearbell, their agents Bilfinger GVA and Vail Williams, and architects CoveBurgess to tell us how the office building that they have created in 2016, differs from the best that would have been available in the early 1970s....

Sustainability:

1970 - Sustainable buildings were exceptionally rare in 1970 - walls weren't insulated and windows were single glazed. Coal fired power stations pumped energy out to the grid and buildings pumped it out into the atmosphere! On the plus side, people walked rather than drove to work.

2017 - We take our responsibilities to the environment and future generations much more seriously. Individuals and companies want to reduce their carbon footprint and their property choices reflect this. We now accept that it makes good sense to keep buildings when they can be efficiently modernised and reused.

Heating and Cooling:

1970 - In 1970, windows provided the only ventilation in most offices, which meant everyone smelt of Embassy Number 1 cigarettes by the end of the day! Radiators provided the heat supply and with no computers to keep them warm in winter, workers turned up the heat and put on a jumper. In the summer, they wore short sleeves, opened the windows and kept fit by running around picking up paper being blown off their desks!

2017 - We now have cigarette free offices and full control of heat and humidity to provide a comfortable environment.

08 Manor Royal News - Winter issue 2016/17

Car Parking:



1970 - In the 1970s, cars were still a luxury. Bosses and managers drove to work in Leyland Maxis and dreamt of owning BMWs. If they were really lucky they had an allocated parking space next to the front door. However most people took public transport to work, leading to empty roads, full buses and small car parks.

2017 - Car parking in the 1980s and 1990s was critically important. Public transport had deteriorated and the car was king. Most people drive and expect to be able to park at their place of work.



Communication and Technology:

1970 - In 1970, work was all about the office and the desk. The size of your office revealed the status you had. Telephones were hard wired, which meant confidential calls needed a soft voice or a private office. And with solid floors all the wiring ran in trunking along walls, meaning that layouts couldn't change without shutting down.

2017 - Nowadays people spend much less time at a desk. We have smart phones and tablets allowing the work to come to us, wherever we are. The role of the modern office is no longer to convey status, or provide desks where we complete tasks, but to provide space that encourages communication and enables people and organisations to achieve their goals. CC3 is designed to support this new flexible approach to work.

Density and Efficiency:

1970 - Occupational density of the 1970s office was limited by the technology of the day and the need for paper - with every document



stored in triplicate, every office was drowning in paper. All this filing made it very difficult to move staff around or increase densities. The lack of density and flexibility was exacerbated by an office hierarchy where every manager coveted their big office.

2017 - Now, technology enables flexibility and greater densities and most files are stored in the Cloud.

Light, Space and Style:

1970 - This was a time of austerity and thrift. Offices were designed to reflect the concerns of the tenant's FD first and the aesthetics of their MD second. The wellbeing of the staff and the quality of the environment was less important. All this led to buildings with small windows, low ceilings and brown receptions!

2017 - Today we aim to design office environments that are a pleasure to work in for everybody. At CC3, the ambition is still to impress the FD, but we believe we have also created a place where it will be a joy to work for everybody.

CC3 on Churchill Court is a two-storey office building providing 28,000 sq ft of office space and 100 car parking spaces. It is available to let - please contact Vail Williams (01293 575127) or Bilfinger GVA (020 7911 2763) for further information/viewings.



A new Data Centre for Gatwick

4D, an independent UK data centre operator and cloud provider is opening a new facility in Kelvin Lane, Manor Royal. The new data centre is known as '4D Gatwick' and will be the first dedicated co-location facility of its kind in the area. As well as being able to offer a facility where companies can store their servers and data in a secure facility, 4D will be extending its connectivity and cloud network to the data centre. This will enable local businesses to access ultra-fast internet connectivity as

well as reliable UK based cloud services.

Jack Bedell-Pearce, Managing Director of 4D said: "We're very excited about our new data centre opening in Manor Royal. We've had clients in the Gatwick Diamond area for a number of years but recognised Crawley would benefit from a facility like this as companies become more reliant on their servers being online 100% of the time."

Discover more at www.4d-dc.com

Osteopathy and Pilates Clinic Relocates to County Oak Way

Earlier this year, **the Bridgeham Clinic** relocated to new premises in County Oak Way on Manor Royal. Providing a range of Osteopathy and Pilates treatments, the clinic had outgrown its previous premises.

Founded in 1993, the clinic now has 12 practitioners advising more than 5,000 patients. As well as specialising in Rehabilitation Pilates, other treatments and therapies on

offer include Sports and Therapeutic Massage, Acupuncture, Health Checks and Personal Training programmes. The clinic has also invested in state of the art 'Garuda Pilates' machines which stretch the mind and body!

Local companies may also access occupational health screenings and assessments. Contact the clinic now on 01293 542245 or visit www.bridgehampilates.com

Hon. Henry Smith MP Opens New Offices for Local Finance Broker



Creative Funding Solutions has relocated to Amberley Court, County Oak Way. Henry Smith MP officially opened the finance broker's new offices in December in front of invited guests and staff. It is anticipated that the move will facilitate the firm's expansion over the next few years.

Find more information online at www.businessfundingsolutions.co.uk

Specialist Performance Personal Training Moves to Royce Road

A results focused personal training company and gym has moved to Royce Road off Fleming Way. Working with clients who are looking to get leaner, healthier and stronger, Specialist Performance Personal Training has a common sense approach to ensure long term success and an enjoyment of training.

Experienced personal trainers work with clients to achieve fat loss, muscle building and sport specific training. The gym facility includes 2,200 sq ft of training space, a consultation area and a chill out

area. Parking is also available on-site. Services include 1-2-1 personal training, small group training and classes.

Sean Parkinson said: "We have moved to Manor Royal to expand our client base and to provide a high-quality training facility for workers in the area. We will be putting on a selection of early morning, lunchtime and after work classes with this in mind."

Discover more online at www.sp-pt.com

Xpress Group Acquires Calico

Manor Royal based printers **Xpress Group** have acquired Calico, a design and web agency. With 15 years' experience, Xpress Group provides fast-turnaround and high quality digital printing, large format signage and display for exhibitions, wayfinding, shop signage, POS and vehicle branding.

Sales Director Adrian Marshall, said: "We're excited to be joining forces with Calico, a successful and highly regarded agency. They are a perfect match for our business, bringing creative ability, marketing and printing together all under one roof." Discover more at www.xpressgroup.eu

Meet these and other companies by attending the **FREE Manor Royal Showcase Event** taking place on **16 February 2017** at Virgin Atlantic's The Base. Book online via the **BID website events page**.

BID adopts research-led approach

As an advisor to the Manor Royal BID Board and member of the Management Group, I am pleased to see that, ahead of planning for a new BID term, the team has conducted a number of surveys and audits across a range of topics.

It's important everyone has had an opportunity to contribute to these, as your views will be reflected in the new business plan. Additionally, the BID now has solid evidence to help secure match-funding for future projects.

Over my many years as a marketing and PR consultant, experience has shown that rigorous research and market insight should be at the heart of any operation, enabling organisations to anticipate the issues facing their customers and employees. From identifying a gap in the market to effective

campaign management, research may be designed to enhance competitiveness and achieve business objectives.

It's therefore no surprise that success generally goes to those companies with the best research - those who make the most important discoveries and those who exploit their ideas most effectively. These organisations drive progress, consistently applying innovation that results from research that's designed to help develop new products and services.

Successful planning is dependent upon preparation and forward thinking. By utilising all available tools, the BID team is now in a strong position to prioritise resources to meet both the current and future needs of Manor Royal BID levy payers.



If you need to find insights to drive your business success, contact me at joanne@prowse.co.uk

Joanne Rogers, Managing Director
Prowse & Co. Ltd



In 2015, the Government announced plans to introduce a tax on large businesses in the form of an Apprenticeship Levy. The purpose of the levy is quite clear; it is to fund more apprenticeships and to provide a degree of sustainability and simplicity in the funding system. This is good news for business and even better news for aspiring apprentices.

The introduction of the Apprenticeship Levy and the new Apprenticeship Standards will give all employers the opportunity to develop career pathways for everyone in their business from recruitment to retirement. As we all know, one of the greatest assets of any business, irrespective of size, is its staff. It is therefore crucial to ensure that staff are given the opportunity to hone

The Apprenticeship Levy

existing skills or develop new ones so that they can evolve with the business, stay motivated and remain productive.

From April 2017, all UK employers with annual salary bills of more than £3 million will pay this levy. The rate will be charged at 0.5% of the employer's pay bill. The Government estimates that only 2% of employers will be eligible to pay the levy and this could raise up to £3 billion a year by 2019-20.

Employers with a salary bill of less than £3m will not have to pay the levy, although they will need to make a financial contribution (equivalent to 10% of the apprenticeship cost).

Apprenticeship funding will now be based upon a system of set-price bands and will no longer be dependent on age. It is anticipated that there will be 15 bands representing sectors and levels. The employer and training provider will agree on a price for an apprentice's training and assessment within the standards funding band. For a non-Levy paying employer, the government will pay 90% of the total

agreed price up to the set maximum for that funding band and the employer will pay the remaining 10%. Levy paying employers will have all the costs paid by the Government.

The Government's new Apprenticeship Standards put employers firmly in the driving seat in terms of what training their new recruits undertake. This means that existing employees may have a clear pathway to progression within an organisation, as the restriction on age limits for funding and prior qualifications have been lifted.

Recruiting young people as apprentices can pay dividends. Young people bring fresh ideas, enthusiasm and energy. They can be your best ambassadors and will always remember that you were the one who gave them a start in their working life.

But as with any government scheme there is a lot to administer. Beta Futures is here to help at www.betafutures.com

Marie Harris, Managing Director
Beta Futures Ltd.

Projects Update

Here's a round-up of progress on some of the latest Manor Royal BID projects...

Pocket Park "The Terrace"



At the end of last year, planning approval was granted for the pocket park located at the end of Manor Royal road at the junction with London Road. Work was scheduled to begin on 9 January on the 70th anniversary of Crawley becoming a new town.

The project will convert a patch of unused land to provide seating, benches, formal paths, some public art, a new planting scheme to the front and an outdoor table tennis table. It has been funded via a mixture of BID levy funds, section 106 contribution from Crawley Borough Council and sponsorship from the B&CE Group. The Terrace should be ready for its first visitors in April.

Gateway 1 Upgrade

Gateway 1 is located on Gatwick Road adjacent to the dual carriageway leading from the M23 and the Hazelwick Flyover. It is probably Manor Royal's busiest access point and our intention is to make it more welcoming and attractive for visitors.

Phase 1 improvements have already been completed, including the replacement of the pedestrian footbridge which is now open. Phase 2 will involve the wider environment up to the roundabout with the final phase 3 following thereafter.



The scheme for Phase 2 has been submitted for planning approval and we hope to receive a decision soon. Phase 3 will be subject to a separate planning application and close working with the developers of the Nexus site and will probably be delivered in a new BID term (if approved).

The planning application can be viewed on the Crawley Borough Council planning website.

In Brief

Grey and Green Audits: These separate audits of the hard and soft infrastructure around Manor Royal have now been completed and contain costed recommendations for action. Priority is being given to the very worst areas in terms of condition and visual impact. Discussions are ongoing with the Local Authorities about the best approach to tackling these issues.

Travel Study: Another high priority issue that emerged in the recent BID Survey concerned transport and parking. Again, the study work has been completed and an action plan is being formulated. The report suggests a combined approach to encourage behaviour change, undertake certain infrastructure improvements and manage the road space which all need to be tackled.

Congratulations to Julie of L3 who was the transport survey prize winner. Many thanks to AvenSYS for donating the prize being presented to Julie by Jemma Parsons of AvenSYS.



Know your Manor Royal picture competition!

So you think you know your Manor Royal? Here are four pictures of locations around the Manor Royal Business District.

Email info@manorroyal.org with your answers for a chance of winning a bottle of award winning Bolney Bubbly!

Sign up to the Manor Royal eBulletin to find out who wins.

A.



Where is this?

B.



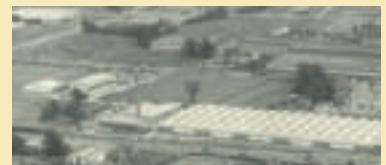
Where would you find this?

C.



Not there anymore, but do you know what's there now?

D.



What company currently occupies the site in the foreground with the chimney?

DATES FOR YOUR DIARY...

Manor Royal Showcase:

16 February 2017 5.00pm -7.30 pm
@ Virgin Atlantic The Base

Discover. Discuss. Vote.

Join us and other Manor Royal business people at this year's Showcase event, which will provide an opportunity to discover and have a say in how the Manor Royal BID intends to respond to those priorities identified by the recent BID survey.

- Meet other Manor Royal business people and supporters
- Find out what's new and who's new, including an exhibition of some of the most recent companies that have invested in the business district.
- Discover plans for future investment planned by the BID and vote on those plans using electronic voting pads
- Be among the first to hear about Manor Royal BID2.

Attendance at this event is free to Manor Royal based companies. Places are limited and allocated on a first come first served basis. Prior registration is essential. **BOOK WITHOUT DELAY via the BID website Events page.**

Get on the ball with our Footy promo!

Grab your easit ticket and a 'ticket for a tenner' for Crawley Town FC's upcoming matches against Exeter on 28 February and Leyton Orient on 25 March. Special Hospitality deals also apply. Visit the BID website Benefits page for more details.



Sign up for regular eBulletins

If you want regular updates on all things Manor Royal, sign up to the free monthly Manor Royal BID eBulletin service. A simple sign up process from the homepage of our website will ensure you get to know what's going on each month - no hassle, no missing important stuff.

Subsidised Spring Training Offer

Manor Royal BID is continuing its popular training programme for employees of companies located on Manor Royal Business District. The short courses, which are heavily subsidised by the BID, are being delivered by Central Sussex College and cover a range of topics including health and safety, business development and digital and IT skills.

The courses are beneficial for people working across a range of sectors and roles and offer professional learning for those either seeking a mandatory qualification or wanting to expand their existing knowledge. Upcoming courses include IOSH Working



Safely, CIEH Level 2 Award in Principles of Risk Assessment and Microsoft Excel 2007/2010 For Beginners.

Book online via the BID website Events page.

Sussex Wildlife Trust - new volunteering dates

Book a date for conservation based volunteering and team building at Crawter's Brook with Sussex Wildlife Trust. Free for companies on Manor Royal thanks to the Manor Royal BID. Upcoming available dates for conservation work include 21 July and 28 July.

Discover more online on the BID website Benefits page.



THEATRE TICKETS OFFER

Ghost The Musical: 13th to 18th February performances

Special £5 discount for Manor Royal employees and businesses - Groups 10 or more: £7.50 off: Call the box office on 01293 553 636.
Terms and conditions on the BID website Benefits page.



KEEP IN TOUCH

Got something to share or promote?
Email info@manorroyal.org
Discover more about the Manor Royal Business Improvement District:
www.manorroyal.org

@Manor_Royal

Manor Royal Business District | Crawley | Gatwick

Unit 38, Basepoint Business Centre, Metcalf Way, Manor Royal Business District, Crawley RH11 7XX Tel: 01293 813 866

Be part of it!